



MARTIN  
AITKEN  
&CO

CHARTERED ACCOUNTANTS  
& BUSINESS ADVISERS

# Business, tax & financial advice for SMEs, micro businesses and sole traders

Helping you to account, comply, plan and grow profits

[www.maco.co.uk](http://www.maco.co.uk)

## Advice & services for SME business owners

We'll help you to plan, comply with your statutory obligations (accounting & tax) and we'll advise you on how to improve the business's financial performance.

We also provide tax & financial planning advice to the directors of the business to ensure they are maximising the tax reliefs and allowances (business & personal) available to them and their business profits are invested wisely.

When it comes to selecting the right accounting solution for the business, whether that is a cloud or desktop based accounting package, we'll help you to choose and implement the right solution that fits your objectives for how you want to run and manage the business.

If you are looking to raise external finance to fund your growth plans, we'll advise you on what you need to do to get the business investor ready. We'll also help you to source the funding (e.g. debt, equity, grants) and to construct the 'cocktail of finance' that may be required to fund your strategy.



## Advice & services for micro business & sole traders

We provide bespoke advice and support from pre start-up stage through to those vital early years of trading. Each of our small business clients is assigned a dedicated business adviser who'll run, jog and sprint with you every step of the way.

We'll help you to register and get set up to trade and we'll recommend the most suitable business structure for your new venture. We'll also advise you on the relevant taxes, appropriate allowances and reliefs and keeping good financial records, as well as the sources of funding, including grants, which could be available to you.

If you are already trading, we'll review your past performance and objectives for the year ahead and we'll give you advice on what steps you need to take to hit your targets.

We'll also keep one eye on what your next move may be e.g. expanding the business, acquiring another business or selling the business and we'll tailor our recommendations accordingly.

If you are considering a digital solution to manage your finances, we'll help you to get set up with a cloud accounting package. We'll also advise you on the best time-saving business apps that will help you to run and manage the business the way you want to. There's more on [www.maco.co.uk/cloud](http://www.maco.co.uk/cloud)



# Advice for SMEs, micro businesses and sole traders

## Accounting services

Statutory audit, year-end accounting and bookkeeping services. Desktop and cloud accounting solutions, virtual finance director add-on services, payroll and company secretarial.

## Tax & Financial

Corporation & business tax, self-assessment & personal tax planning, VAT & indirect taxes, inheritance tax & estate planning, employer taxes, wealth management and tax allowances and reliefs (personal & business).

## Corporate finance

Finance raising, buying & selling businesses, conducting due diligence and carrying out all preparatory work, business restructuring, MBO/MBIs and business grant advice.

## Business advice

Business planning, forecasting, budgeting, management accounting, selecting financial systems, business reorganisations and digital applications.

## Arrange a consultation with one of the team



**Ewen Dyer,**  
Managing Director  
Accounting, audit  
and business advisory  
[ewen.dyer@maco.co.uk](mailto:ewen.dyer@maco.co.uk)



**Tricia Halliday,**  
Tax Director  
Business, personal  
and employer taxes  
[tricia.halliday@maco.co.uk](mailto:tricia.halliday@maco.co.uk)



**Euan Ferries,**  
Corporate Advisory  
Raising finance, grants and  
getting investor ready  
[euan.ferries@maco.co.uk](mailto:euan.ferries@maco.co.uk)



**Mary Blyth,**  
Cloud Accounting & Digital Services  
Cloud, business apps and preparing  
for Making Tax Digital  
[mary.blyth@maco.co.uk](mailto:mary.blyth@maco.co.uk)

**maco**

ACCOUNTING + FD SERVICES

T: 0141 272 0000

**Cloud Accounting Packages**

W: [www.maco.co.uk/cloud](http://www.maco.co.uk/cloud)

E: [ca@maco.co.uk](mailto:ca@maco.co.uk)